20230925 Investor Conference



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Servo Press Success Case



Company Profile

SEYI at a Glance



1962

over 55 years of excellence



up to **2,500** tf servo & mechanical press total solution provider

US \$119 M annual revenue



700+
associates
globally



50+
countries
sales and service



4533 TT
TW stock exchange



Taiwan & China

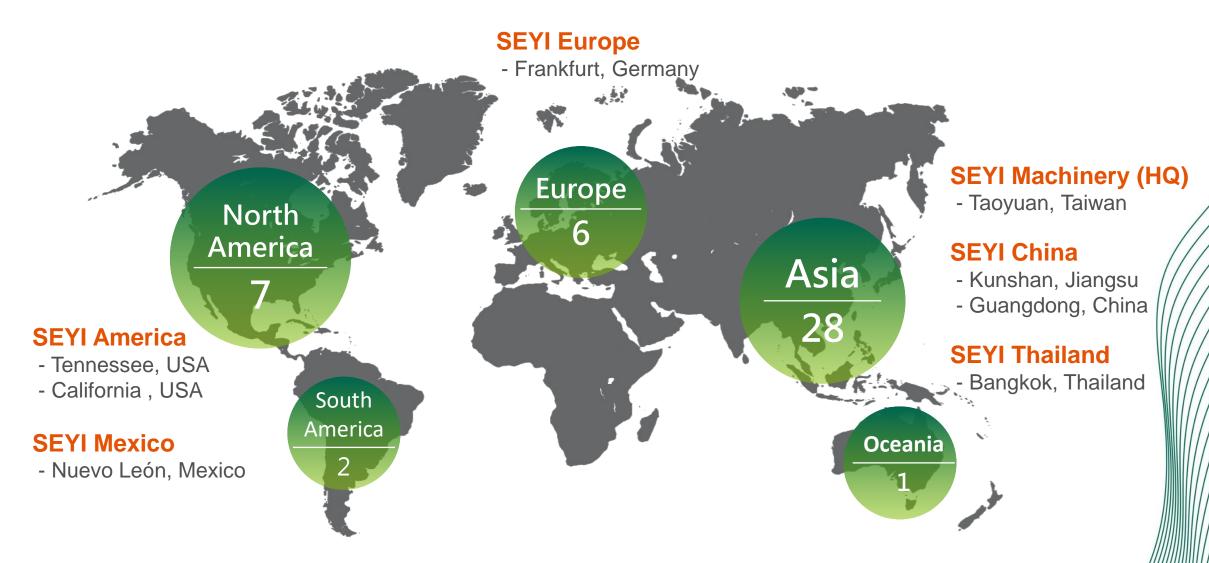


production sites

34,500 m² factory premises

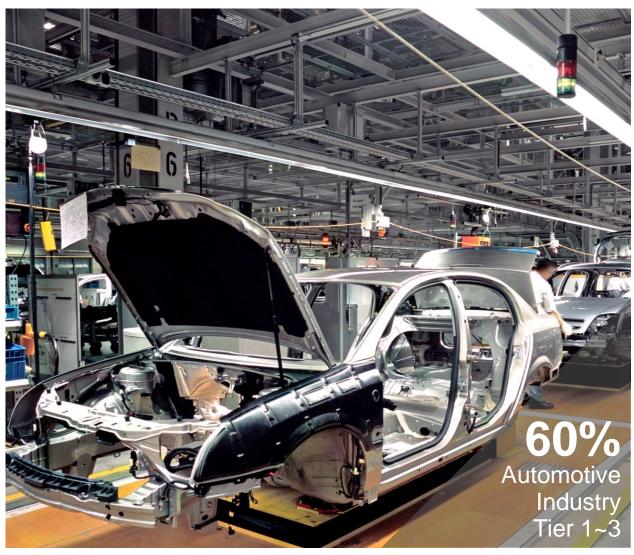


Worldwide Sales & Service Network



Main Markets









Product Family



Application

- Smart Stamping Solution
- Servo Technology
- Hot Stamping
- Tandem Line

- Blanking Line
- Transfer Press
- Progressive Die
- Heavy Stamping



C Frame & Solid Frame Mechanical Press



Special Application Press



Servo Press



Straight Side Mechanical Press



Link Mechanical Press

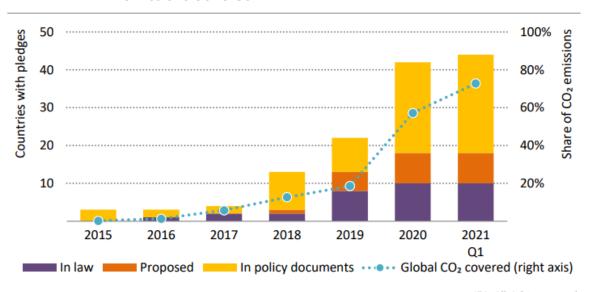


Green Product

Countries with Pledges & Share of Global CO2 Emissions Covered

SELI PRESSING AHEAD

Figure 1.2 Number of national net zero pledges and share of global CO₂ emissions covered



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There has been a significant acceleration in net-zero emissions pledges announced by governments, with an increasing number enshrined in law

- 44 countries and the European Union have pledged to meet a net-zero emissions target: in total they account for around 70% of global CO2 emissions and GDP.
- 10 countries have made meeting their net zero target a legal obligation, 8 are proposing to make it a legal obligation, and the remainder have made their pledges in official policy documents.



SDN1-110



Strengthening Green "Servo" Product Line

Based on the energy-saving and space-saving design concept, equipped with highlyefficient servo motors, SEYI's servo press can help optimize stamping processes as well as enhance production efficiency, achieving the goal of "low-carbon manufacturing."

■ C Frame Direct-drive Servo Press has been launched in July 2023, with the completion of

servo press product line.



Straight Side (Crank) Straight Side (Eccentric Gear) SDE2/SDE4 SDG2/SDG4



Heavy Stamping SDM1

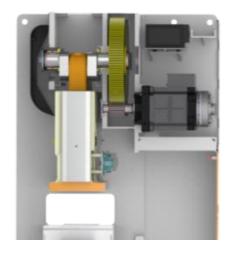








Servo Motor System Structure



Direct-Drive Transmission

■ SEYI servo motor integrates the pinion shaft directly into the motor, 30% of total tolerance improved.

Servo Motor

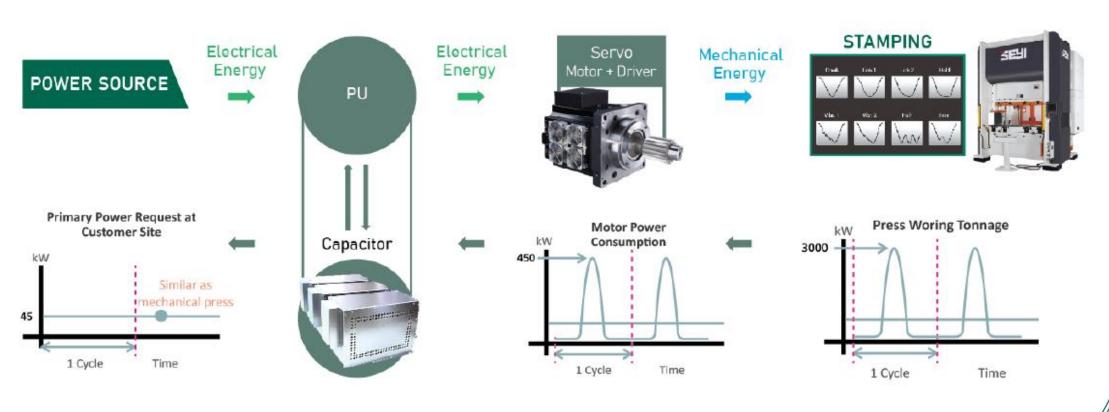
- Specifically designed for servo press
- World-class servo motor controller from Delta Tau adopted
- Low revolution speed but High torque
- **■** Power saving
- Fan cooling





SELI

- Power Leveling
- Power Regeneration by Servo Motor

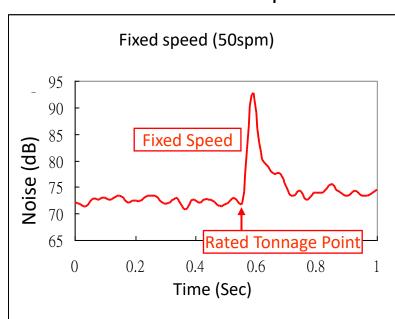




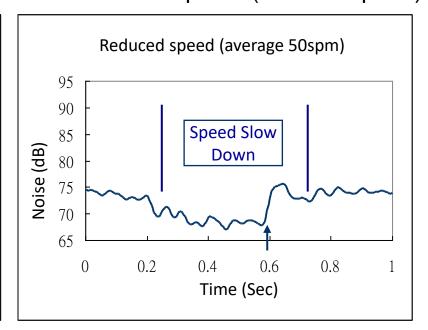
Energy Saving and Noise Reduction

■Noise reduction and extend tool lifespan

Curve of mechanical press



Curve of servo press (variable speed)



Stamping Noise: 92.8 dB

Stamping Noise: 75.7 dB



Save Your Money in Power Consumption



Only one-third of spending on power consumption via a servo press compared to the spending via a hydraulic press.

| 1200 Ton | | | Servo | | mechanical | | Hydraulic | |
|-------------------|--------------------|----------|-----------|------------|------------|------------------|---------------|---------|
| Motor Capacity | kW | | | | 150 | | 200 | |
| Maximum Power | KVA | | 240 | | 208 | | 277 | |
| Consumption % | % | | 20 | | 40 | | 70 | |
| Hourly Power | kWh | | 48 | | 83 | | 194 | |
| Yearly Power | kWh | | 359000 | | 622000 | | 1451000 | |
| Yearly Bill (TWN) | TWD | \$ | 1,249,320 | \$ | 2,164,520 | \$ | 5,049,480 | |
| Yearly Bill (JPN) | JPN | \$ | 8,687,800 | \$ | 15,052,400 | \$ | 35,114,200 | |
| Yearly Bill (USA) | USD | \$ | 43,080 | \$ | 74,640 | \$ | 174,120 | |
| Yearly Bill (MEX) | USD | \$ | 68,210 | \$ | 118,180 | \$ | 275,690 | |
| | | | | | | | | |
| Assumption: | | | | | | | | |
| Daily Hours | hr | | 24 | | | | | |
| Yearly Days | 天 | | 312 | | | | | |
| | | | | | | | | |
| Power Cost(TWN) | US cent/kWh | | 12 | | Excnahge % | | US:NT = 1:29 | |
| Power Cost (JPN) | US cent/kWh | | 22 | | Excnahge % | | US:JP = 1:110 | |
| Power Cost (USA) | US cent/kWh | | 12 | Excnahge % | | Excnahge % In US | | In US\$ |
| Power Cost (MEX) | US cent/kWh | | 19 | Excnahge % | | In US\$ | | |
| https://en.wiki | pedia.org/wiki/Ele | ctricity | pricing | | | | | |

Success Case: Company S in Germany for Energy Saving by Using Servo Press



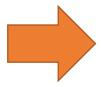
- End product : metal plate
- Location : Ruhr, Germany
- Company: a SME with 20 people, able to apply for the government's energy subsidy program.





Original Press Line: hydraulic press used for 24 years





New Press Line: Upgrade to servo press



160ton single-point hydraulic press

160ton single-point servo press

Power consumption per year: 145,100 kwh

Power consumption per year: 44,900 kwh

10-year profit by adopting servo press : an quadruple increase



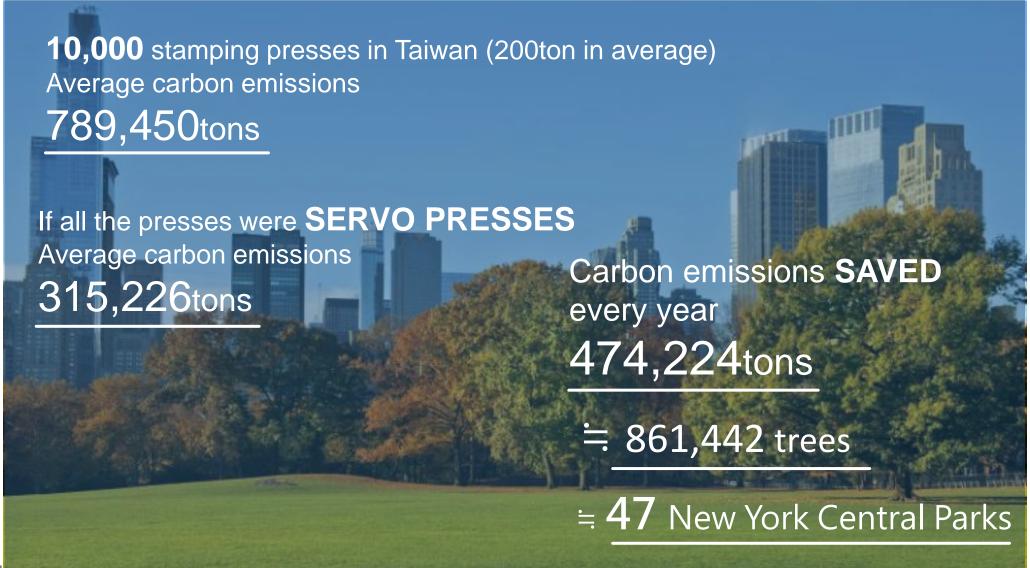
Solution Comparison

| ltem | 1 | urrent hydraulic oress | Purcha | se a new mechanical press | Purcha | ise a new servo press |
|--|---|---------------------------|--------|---------------------------|--------|--|
| 1. Machine purchase | | _ | € | 153,000.00 | € | 365,000.00 |
| 2. Repair (10 years) | € | 150,000.00 | € | 90,000.00 | € | 90,000.00 |
| 3. Expenses (subsidy deducted) | | _ | | _ | € | 106,000.00 |
| Yearly power consumption / kwh | | 145,100.00 | | 82,900.00 | | 44,900.00 |
| Yearly power bill | € | 37,726.00 | € | 21,554.00 | € | 11,674.00 |
| 4. Power bill (10 years) | € | 377,260.00 | € | 215,540.00 | € | 116,740.00 |
| Operating cost (10 years) – government subsidy | € | 527,260.00 | € | 458,540.00 | € | 465,740.00 |
| Parts per minute | | 20 | | 45 | | 75 |
| Volume (10 years) / pcs | | 8,985,600 | | 20,217,600 | | 33,696,000 |
| Revenue (10 years) | € | 4,492,800.00 | € | 10,108,800.00 | € | 16,848,000.00 |
| Profit (10y)=Revenue- | € | 3,965,540.00 | € | 9,650,260.00 | € | 16,382,260.00 |
| operating cost | | | | | | A STATE OF THE PARTY OF THE PAR |

| Price per unit | 0.5 EUR | |
|---|----------|---------|
| Price per kWh | 0.26 Kwh | Germany |
| Work days per year | 312 days | , |
| | | |
| © SE\T iviaci illery. All rights reserv | /eu. | |

If all the stamping presses in Taiwan were servo press...





© SEYI

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ESG Promotion

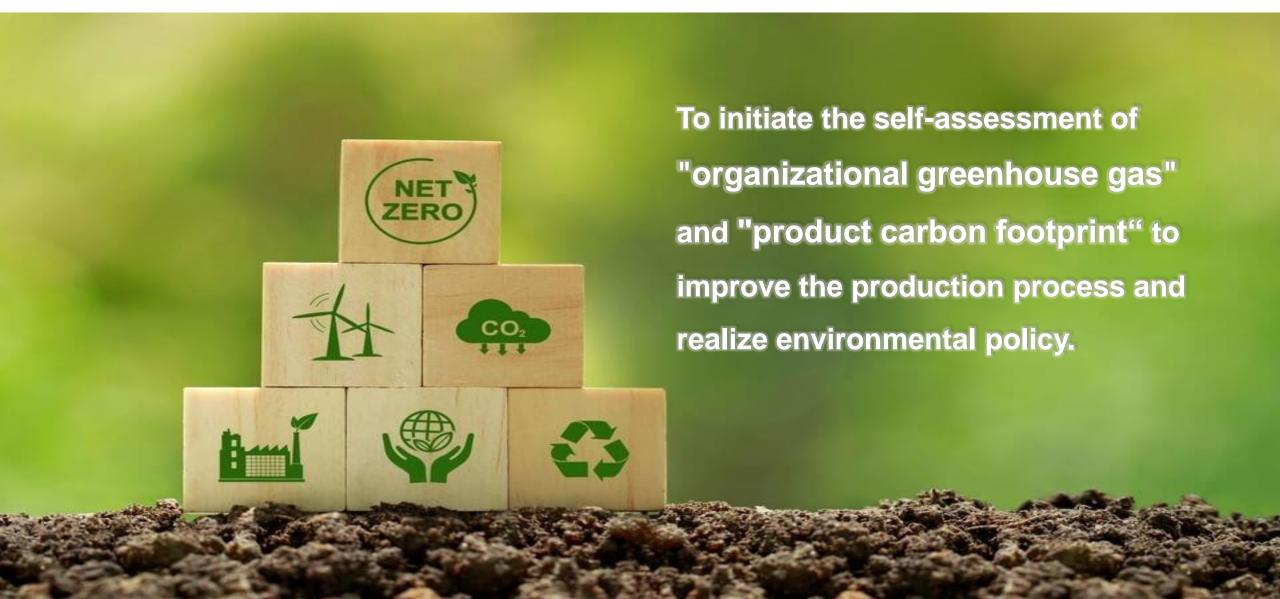
ESG Vision







nvironment











Governance

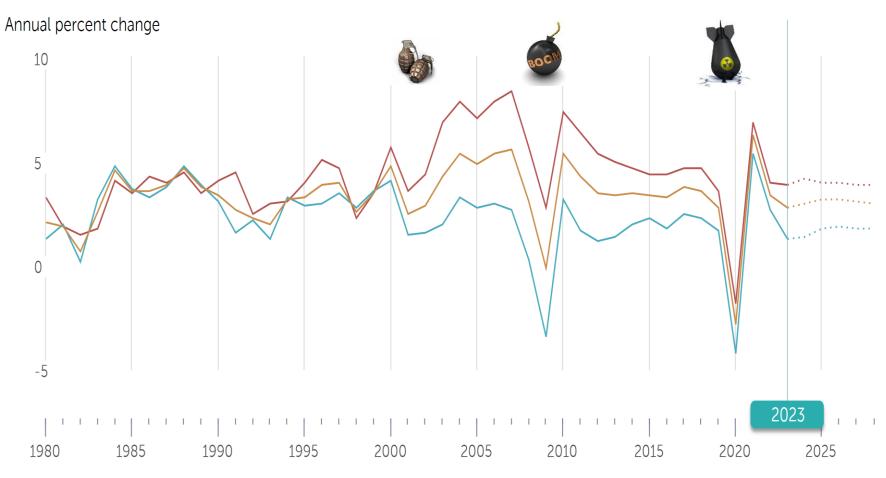




Market Outlook

2023~2027 GDP FCST

TREND (1980-2028)



SELECTION (2023)



| 🐼 Emerging m | iarket and developing | |
|--------------|-----------------------|-----|
| economies | | 3.9 |
| | | |

SELECTION (2024)

- Emerging market and developing economies +≡ 4.2

SELECTION (2025)

- Advanced economies +≡
 1.8

SELECTION (2026)

SELECTION (2027)

- Advanced economies +
 →
 ■
 1.8

© SE

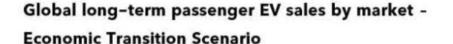
Source: IMF 2031/Jun.

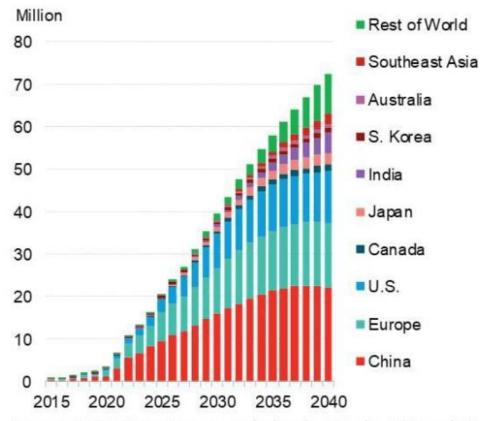


3.9

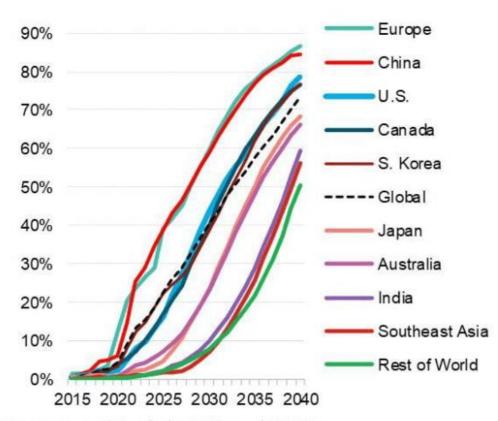
WW EV Market Trend 2015~2040







Global long-term EV share of new passenger vehicle sales by market - Economic Transition Scenario



Source: BNEF. Note: Europe includes the EU, the U.K. and EFTA countries. EV includes BEVs and PHEVs.

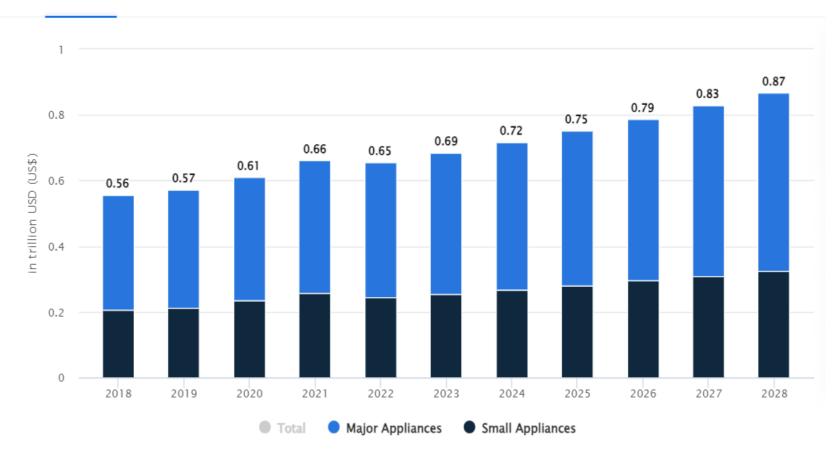
■ Electric car sales takes off after 2022 and expects to achieve more than 70 million units in 2040. China accounts for 28%, Europe 20%, and US about 15% (over 10 million units), approximately.



WW Home Appliances Market (2018~2028)

REVENUE BY SEGMENT

REVENUE CHANGE BY SEGMENT



- Revenue in the Household Appliances market amounts to <u>US\$0.69tn in 2023</u>. The market is expected to grow annually by 4.85% (CAGR 2023-2028).
- In global comparison, most revenue is generated in China (US\$153.20bn in 2023). US\$79.74bn will be generated in North America and is expected to grow annually by 3.12% (CAGR 2023-2028).

Notes: Data shown is using current exchange rates and reflects market impacts of the Russia-Ukraine war.

Most recent update: Feb 2023

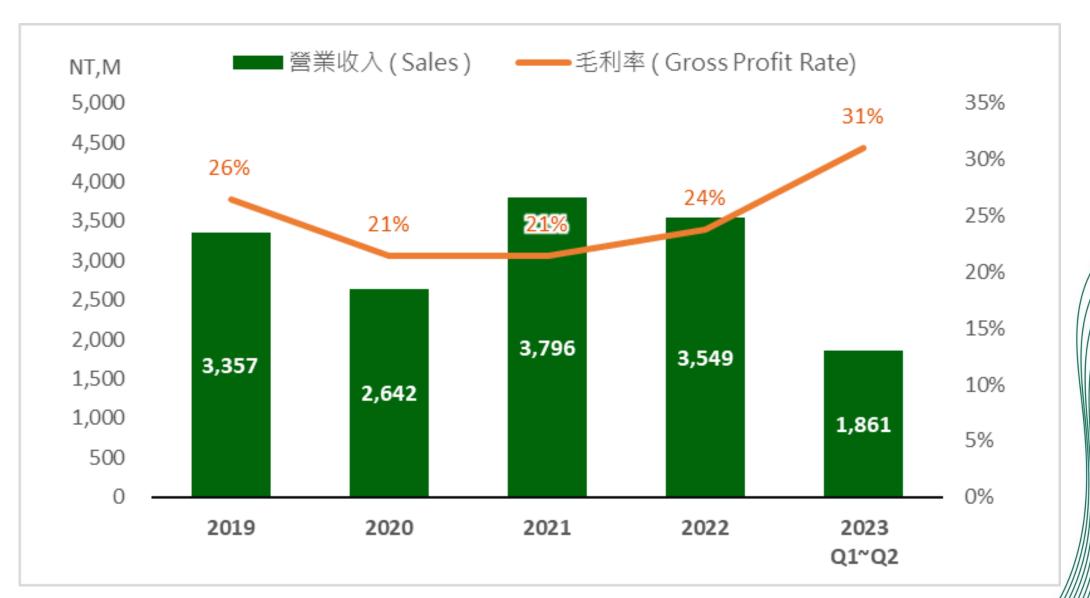
Source: Statista Market Insights



Financial Results









Consolidated Income Statement Highlights

(NT,M)

| 項目 (Item) | 201 | .9 | 202 | .0 | 2021 | | 2022 | | 2023 Q1~Q2 | |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|----------------------|-------|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| 營業收入 (Sales) | 3,357 | 100.0 | 2,642 | 100.0 | 3,796 | 100.0 | 3,549 | 100.0 | 1,861 | 100.0 |
| 營業毛利 (Gross Profit) | 889 | 26.5 | 567 | 21.5 | 813 | 21.4 | 843 | 23.8 | 567 | 30.4 |
| 營業淨利 (Profit/Loss from Operations) | 38 | 1.1 | (137) | -5.2 | 5 | 0.1 | (30) | -0.8 | 161 | 8.6 |
| 稅後淨利 (Net Profit) | 19 | 0.6 | 16 | 0.6 | 57 | 1.5 | 29 | 0.8 | 181 | 9.7 |
| 每股盈餘 (Earnings Per Share) | 0.12 | | 0.10 | | 0.36 | | 0.18 | | 1.14 | |



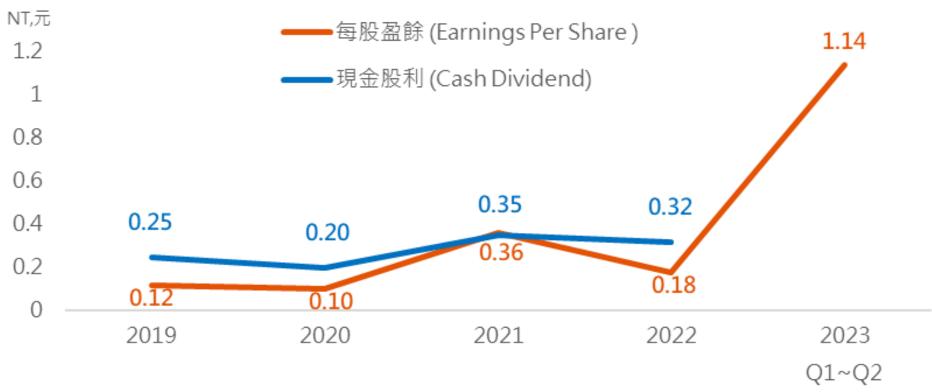
Consolidated Balance Sheet Highlights

(NT,M)

| 項目 (Item) | 201 | 9 | 202 | .0 | 2021 | | 2022 | | 2023 Q1~Q2 | |
|--|-------|-----|-------|-----|-------|-----|-------|-----|---------------|-----|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| 現金及約當現金 (Cash and cash equivalents) | 1,470 | 28 | 2,441 | 41 | 2,330 | 38 | 2,428 | 39 | 2,291 | 38 |
| 應收票據及帳款 (Accoutnts/Notes receivable) | 440 | 8 | 398 | 7 | 618 | 10 | 631 | 10 | 536 | 9 |
| 存貨(Inventory) | 1,103 | 21 | 1,019 | 17 | 969 | 16 | 1,168 | 19 | 1,107 | 18 |
| 不動產、廠房及設備(Property, plant and equipment) | 1,305 | 25 | 940 | 16 | 857 | 14 | 791 | 13 | 760 | 13 |
| 資產總計 (Total Assets) | 5,288 | 100 | 5,915 | 100 | 6,132 | 100 | 6,220 | 100 | 5,985 | 100 |
| 流動負債(Current Liabilities) | 1,871 | 35 | 2,147 | 36 | 2,640 | 43 | 2,533 | 41 | 2,020 | 34 |
| 非流動負債(Total Non-current Liabilities) | 999 | 19 | 1,393 | 24 | 1,107 | 18 | 1,262 | 20 | 1,421 | 24 |
| 負債總計 (Total Liabilities) | 2,869 | 54 | 3,541 | 60 | 3,747 | 61 | 3,794 | 61 | 3,441 | 57 |
| 權益總計 (Total Equity) | 2,418 | 46 | 2,374 | 40 | 2,386 | 39 | 2,426 | 39 | 2,544 | 43 |

Dividend





股利政策 (Dividend Policy)

| 年度 (Year) | 2019 | 2020 | 2021 | 2022 | 2023 Q1~Q2 |
|---------------------------|------|------|------|------|----------------------|
| 每股盈餘 (Earnings Per Share) | 0.12 | 0.10 | 0.36 | 0.18 | 1.14 |
| 現金股利 (Cash Dividend) | 0.25 | 0.20 | 0.35 | 0.32 | |



Prospect







Sustainable Management



Sustainable Product



Sustainable Relationship

- Continuously develop digital transformation and move towards smart manufacturing
- Expand the scale of industryacademia-research cooperation to explore talents
- Continuously implement lean management and rationalize manufacturing processes and optimize resource allocation

- Committed to developing press machines and metal stamping solutions that balance green production and productivity
- Strictly control and manage the air, water, waste, poison, noise, etc. generated in the manufacturing process
- Respond to the United Nations' Sustainable Development Goals (SDGs) with core technology, and practice social care with innovative products

- Creating a happy working environment
- Sharing prosperity and harmony with suppliers and distributors
- Assuring the rights and interests of investors
- Establishing long-term and mutual trust business partner relationships with customers







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